

MTR CORPORATION AT A GLANCE

The Company is regarded as one of the world's leading railway operators, with a successful track record of building sustainable communities based on an integrated approach to rail transport and property. We opened our first railway line in Hong Kong over 30 years ago, since when our activities have increased in size, scale, geographic coverage and diversity. Our strategy for future growth is firmly on track. We are actively engaged in a significant expansion of our network in Hong Kong, while building a growing portfolio of rail-related operations in the Mainland of China and overseas.



HONG KONG TRANSPORT OPERATIONS

BUSINESS DESCRIPTION

We operate a predominantly rail based transportation system in Hong Kong, comprising Domestic and Cross-boundary services, a dedicated high-speed Airport Express railway and a light rail system. The entire system stretches 218.2 km and has 84 stations and 68 stops. Our network is one of the most intensively used in the world, and its reliability, safety and efficiency are held in high regard. We also provide intercity services to and from the Mainland of China as well as a small bus operation in Hong Kong offering convenient feeder services.

2011 HIGHLIGHTS

- Passenger numbers and overall market share increased
- High levels of service performance again earned accolades
- Construction works for the West Island Line and Express Rail Link have progressed on programme
- Project Agreements were signed with Government in May 2011 for the South Island Line (East) and the Kwun Tong Line Extension, with construction works well underway
- Entrustment Agreement for the Shatin to Central Link Advance Works was signed with Government in May 2011 and construction is in hand

HONG KONG STATION COMMERCIAL BUSINESS

BUSINESS DESCRIPTION

We leverage on our railway assets and expertise into additional businesses, including rental of station retail space, advertising in trains and stations, and telecommunications.

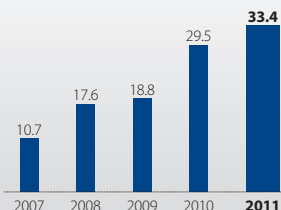
2011 HIGHLIGHTS

- Positive rental reversions and increased floor space have boosted revenues
- Advertising revenue picked up on the back of a buoyant economy and innovative offerings
- Telecommunications benefitted from 3G capacity upgrading



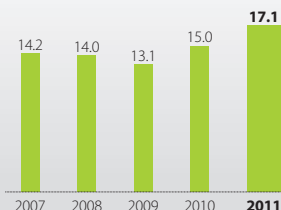
TURNOVER

(HK\$ billion)



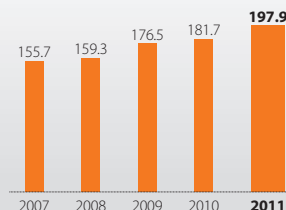
OPERATING PROFIT BEFORE DEPRECIATION, AMORTISATION AND VARIABLE ANNUAL PAYMENT

(HK\$ billion)



TOTAL ASSETS

(HK\$ billion)



PROPERTY AND OTHER BUSINESSES

BUSINESS DESCRIPTION

We develop mainly residential properties in conjunction with property developers. We own investment properties, principally shopping malls and offices, and manage our properties and those of others. Our investment portfolio primarily includes 12 shopping malls in Hong Kong, one shopping mall in Beijing and 18 floors of the Two International Finance Centre (Two ifc) office tower in Hong Kong. We also engage in other businesses, including cable car operations, the Octopus card payments system, consulting and project management.

2011 HIGHLIGHTS

- Good results from pre-sales of Festival City in Tai Wai
- Pre-sale of La Splendeur in LOHAS Park and The Wings in Tseung Kwan O
- Tenders for the Nam Cheong Station and Tsuen Wan West (TW5) Cityside sites awarded on behalf of the relevant subsidiaries of Kowloon-Canton Railway Corporation
- The Company's shopping malls and its 18 floors of Two ifc in Hong Kong were close to 100% let
- Good contributions from Ngong Ping cable car and Octopus

MAINLAND AND OVERSEAS GROWTH

BUSINESS DESCRIPTION

We have invested in urban rail networks in the Mainland of China, and "asset-light" operating concessions in the UK, Sweden and Australia. We continue to pursue new railway and rail related business opportunities in the Mainland of China and in overseas markets.

2011 HIGHLIGHTS

- First full year contribution from the Daxing Line, an extension of Beijing Metro Line 4
- Full line operation of Shenzhen Metro Longhua Line commenced in June
- Won a development site at the Shenzhen Metro Longhua Line depot, our first property development project in the Mainland of China
- London Overground Rail Operations Limited awarded 'Public Transport Operator of the Year' for London operators
- Operating performance of the Stockholm and Melbourne franchises improved further

