

HIGHLIGHTS

2018 FINANCIALS

FINANCIAL PERFORMANCE

Total Revenue



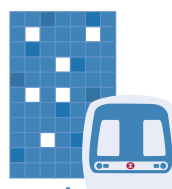
HK\$ 53.9 billion

Underlying Business Profit



HK\$ 11.3 billion

Net Assets



HK\$ 180.6 billion

Net Debt-to-Equity Ratio

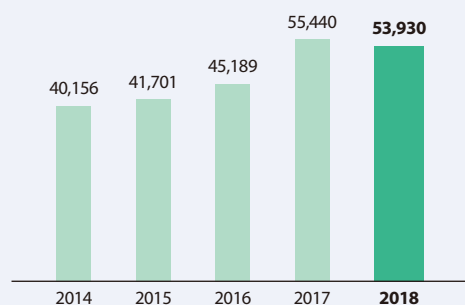


18.1 %

SUMMARY OF PAST PERFORMANCE

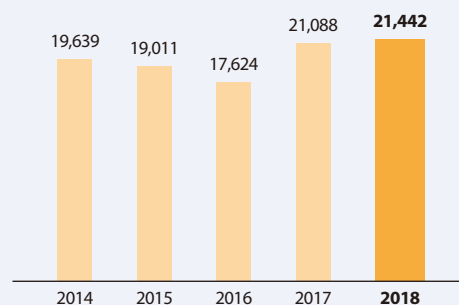
Total Revenue

(HK\$ million)



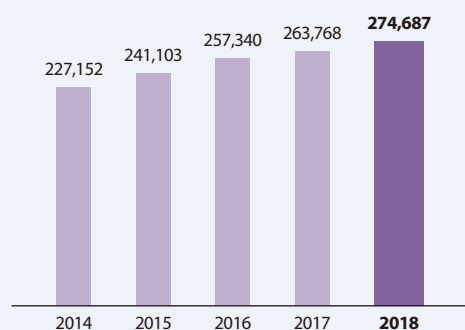
Operating Profit Before Depreciation, Amortisation and Variable Annual Payment

(HK\$ million)



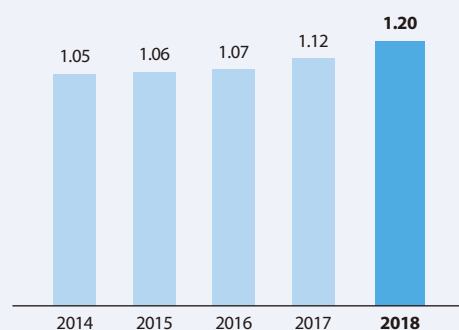
Total Assets

(HK\$ million)



Ordinary Dividend per Share

(HK\$)



KEY FIGURES

	2018	2017	Inc./(Dec.) %
Financial highlights (in HK\$ million)			
Revenue			
– Hong Kong transport operations	19,490	18,201	7.1
– Hong Kong station commercial businesses	6,458	5,975	8.1
– Hong Kong property rental and management businesses	5,055	4,900	3.2
– Mainland of China and international railway, property rental and management subsidiaries	20,877	17,194	21.4
– Mainland of China property development	60	6,996	(99.1)
– Other businesses	1,990	2,174	(8.5)
Operating profit before Hong Kong property development, depreciation, amortisation and variable annual payment	18,868	19,991	(5.6)
Profit on Hong Kong property development	2,574	1,097	134.6
Operating profit before depreciation, amortisation and variable annual payment	21,442	21,088	1.7
Profit attributable to shareholders of the Company arising from underlying businesses	11,263	10,515	7.1
Total assets	274,687	263,768	4.1
Loans, other obligations and bank overdrafts	40,205	42,043	(4.4)
Obligations under service concession	10,409	10,470	(0.6)
Total equity attributable to shareholders of the Company	180,447	166,304	8.5
Financial ratios			
Operating margin (in %)	35.0	36.1	(1.1%) pts.
Operating margin (excluding Mainland of China and international subsidiaries) (in %)	54.5	53.5	1.0% pt.
Net debt-to-equity ratio* (in %)	18.1	20.6 [#]	(2.5%) pts.
Return on average equity attributable to shareholders of the Company arising from underlying businesses (in %)	6.5	6.7	(0.2%) pt.
Interest cover (times)	13.6	15.0	(1.4) times
Share information			
Basic earnings per share (in HK\$)	2.64	2.83	(6.7)
Basic earnings per share arising from underlying businesses (in HK\$)	1.86	1.77	5.1
Ordinary dividend per share (in HK\$)	1.20	1.12	7.1
Share price at 31 December (in HK\$)	41.20	45.80	(10.0)
Market capitalisation at 31 December (HK\$ million)	252,947	275,156	(8.1)
Operations highlights			
Total passenger boardings in Hong Kong (million)			
– Domestic Service	1,670.0	1,637.9	2.0
– Cross-boundary Service	117.4	112.5	4.4
– High Speed Rail (Hong Kong Section)	5.3 [®]	–	N/A
– Airport Express	17.7	16.6	6.5
– Light Rail and Bus	230.4	229.2	0.5
Average number of passengers (thousand)			
– Domestic Service (weekday)	4,862	4,772	1.9
– Cross-boundary Service (daily)	321.8	308.4	4.4
– High Speed Rail (Hong Kong Section) (daily)	53.0 [^]	–	N/A
– Airport Express (daily)	48.5	45.5	6.5
– Light Rail and Bus (weekday)	652.9	649.2	0.6
Fare revenue per passenger (in HK\$)			
– Domestic Service	7.92	7.84	1.1
– Cross-boundary Service	29.56	29.11	1.6
– High Speed Rail (Hong Kong Section)	89.44	–	N/A
– Airport Express	65.25	64.75	0.8
– Light Rail and Bus	3.14	3.08	1.8
Proportion of franchised public transport boardings (in %)	49.3	49.1	0.2% pt.

* Including obligations under service concession and loan from holders of non-controlling interests as components of debts.

If the cash received from the developer relating to the land premium payment for Wong Chuk Hang Station Package 2 (which was paid to Government in 2018) was excluded from the cash balance, the Group's net debt-to-equity ratio as at 31 December 2017 would have been 23.7%.

® High Speed Rail (Hong Kong Section) service commenced on 23 September 2018.

^ Average of 23 September 2018 to 31 December 2018.