



DUTY FREE

Invitation for Expression of Interest

MTR Corporation Limited (MTR) in Hong Kong is inviting interested parties to express their interest in either one or both tender(s) for the operation of Duty Free businesses at (i) Hung Hom and Lo Wu Stations; and/or (ii) Lok Ma Chau Station.

MTR is regarded as one of the world's leading railways for safety, reliability and customer service. Hung Hom Station is the hub for the Guangzhou-Kowloon Through Train carrying both business and leisure travelers. Lo Wu Station serves as the primary connection for rail travelers between Mainland China and Hong Kong. Lok Ma Chau Station is a direct immigration control connection with the Longhua Line adjoining Shenzhen Metro's Futian Port Station.

Interested companies with the relevant experience and financial capacity are requested to register their interest for the Operations. Please submit the following information –

Company Background and Profile

- Date of incorporation
- Company organization
- No of directors and key management
- No of employees in Duty Free Business
- Shareholding and financial information together with audited financial statements for the past three years

Business Performance

- Reference from landlord(s) or licensor(s)
- Annual gross sales turnover for the past six years

Relevant duty free business

- Total number of years in duty free business
- Total number of sales outlets in Hong Kong or elsewhere
- Operational capability and relevant experience in operating duty free business along cross-boundary and international border business

Please include the above information of your Holding Company if applicable. For details of the information required, please visit <http://www.mtr.com.hk/en/corporate/tenders/invitation.html>

Please submit this information to: **MTR Corporation Limited, 20/F., MTR Headquarters Building, Telford Plaza, Kowloon Bay, Hong Kong, Attention: Purchasing Manager – Property & Marketing. Please enclose the above no later than 15 January 2016.**

Please quote "Expression of Interest for Operation of Duty Free Business at Hung Hom Station, Lo Wu Station and Lok Ma Chau Station" on all correspondences.

Qualified companies will be invited to submit a tender, tentatively scheduled for April 2016.

All companies responding to this advertisement are deemed to have complied with the Personal Data (Privacy) Ordinance in the collection and transfer of personal data to MTR Corporation Limited. All information submitted including personal data, shall be used by MTR Corporation Limited for the prequalification of tenderers for this Contract.

MTR reserves the right to withdraw from the process or any part thereof without assigning any reasons whatsoever. No financial or any other obligation will accrue to MTR in such an event.

For enquiries, please contact **Ms Phyllis Tong, Senior Purchasing Officer, MTR Corporation Limited**
(Tel: 852-2993 8419; Fax: 852-2993 7775;
Email: phyllist@mtr.com.hk)